Course Syllabus

Department: Business Administration
Date: October, 2014

I. Course Prefix and Number: BUS 227

Course Name: Business Law I

Credit Hours and Contact Hours: 3 Credit Hours / 3 Contact Hours

Catalog Description including pre- and co-requisites: supporting data required for grade prerequisite of ‘C’ or higher.

A study of legal principles applied to business transactions. Topics covered include: the origins of legal rights, ethics, court systems and procedures, constitutional authority, and contract law.
No pre-requisites / co-requisites.

Relationship to Academic Programs and Curriculum including SUNY Gen Ed designation if applicable:

This is a required course for the Associate in Science Business Administration Degree and the Associate in Applied Science Marketing Degree. It is one of two required alternatives in the Associate in Applied Science Business Degree and the Associate in Applied Science Accounting Degree. It serves as a business elective in all other Business degree programs and a general elective in all other degree programs.

II. Course Student Learning Outcomes: State the student learning outcome(s) for the course (e.g. Student will be able to identify…) At the completion of this course, the student will be able to:

1. Demonstrate knowledge of the nature and origin of legal rights.
2. Identify the ethical and social responsibilities of business
3. Demonstrate knowledge of the structure and procedure of the federal and state court systems.
4. Demonstrate knowledge U.S. Constitutional law as it relates to business.
5. Demonstrate knowledge of common law contract law
6. Demonstrate knowledge of the Uniform Commercial Code with respect to sales contracts

College Learning Outcomes Addressed by the Course: (check each College Learning Outcome addressed by the Student Learning Outcomes)
III. Assessment Measures (Summarize how the college and student learning outcomes will be assessed): For each identified outcome checked, please provide the specific assessment measure.

<table>
<thead>
<tr>
<th>List identified College Learning Outcomes(s)</th>
<th>Specific assessment measure(s)</th>
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<tbody>
<tr>
<td>Reading</td>
<td>Students will be required to read the textbook throughout the course in order to demonstrate knowledge of the material and complete assignments.</td>
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<tr>
<td>Critical Thinking</td>
<td>Students will be presented with a variety of legal issues throughout the course (in written assignments, tests, and class discussions) for which they will have to determine appropriate resolutions.</td>
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<tr>
<td>Ethics / Values</td>
<td>Specifically, this course will instruct on ethics as it relates to the business environment. Students will be tested on ethics as well as receive assignments relating to ethics.</td>
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<tr>
<td>Citizenship</td>
<td>Students will be instructed in the U.S. legal system throughout the semester. Students will be tested on this topic as well as receive assignments relating to the U.S. legal system.</td>
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IV. Instructional Materials and Methods

Types of Course Materials:

Textbook

Methods of Instruction (e.g. Lecture, Lab, Seminar …):

Lecture
Written Assignments
V. General Outline of Topics Covered:

A. Legal Environment of Business
   1. Introduction to law and legal reasoning
   2. Courts and alternative dispute resolution
   3. Court procedures
   4. Constitutional authority to regulate business

B. Business Ethics

C. Contracts - Part I
   1. Nature and terminology
   2. Agreement
   3. Consideration
   4. Capacity
   5. Genuineness of assent

D. Contracts - Part II
   1. Legality and the statute of frauds
   2. Third party rights
   3. Performance and discharge
   4. Breach of contract and remedies

E. Domestic and International Sales & Lease Contracts
   1. The Formation of Sales and Lease Contracts
   2. Title, Risk, and Insurable Interest
   3. Performance of Sales and Lease Contracts
   4. Remedies for Breach of Sales and Lease Contracts

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